

## **Interactive Session with Mr. Aminur Rahman, Consul General & Trade Commissioner, Australian Trade Commission (Austrade) Tuesday, September 15, 2009**

Bangalore Chamber of Industry and Commerce organized an Interactive Session with Mr. Aminur Rahman, Consul General & Trade Commissioner, Australian Trade Commission (Austrade) on Tuesday, September 15, 2009.

The objective of the interactive session was to understand on the huge business opportunities prevailing in Australia for Indian Companies, especially to the IT/ITES sectors and also the support and facilitation being offered by the Trade Commission towards the same.

Welcoming Mr. Aminur Rahman, Mr. K R Girish, President, BCIC said that as members of Commonwealth, India and Australia have a shared language and similar legal and Governance System.

The two countries are large democratic countries with strong Agriculture bases and Industries. He particularly mentioned that the presence of three Trade Offices in Bangalore namely Australian Trade Commission, Queensland, Victorian Provinces clearly demonstrates the seriousness of Australia in doing business with India, there exists huge opportunities and potential which could be tapped for enhancing the trade relations between the two countries particularly in the areas of engineering, Infrastructure, Machine Tools, IT / ITES, and education.

Mr. Aminur Rahman thanked the President and the Chamber for inviting him to address the members of the Chamber and made a brief presentation highlighting on the following.

- 1) Australian exports to India
- 2) Australian Industry capabilities
- 3) Facilities, incentives, support provided by AUSTRADE

He meant that Australia has an ideal location advantage besides technology prowess and the country is known for its technology innovation in the field of Food & Beverages, Agricultural Produces, Aviation, Engineering, etc., He also said that the country is known for the following:

- a) Innovation – in the fields of Science, Agriculture
- b) Arts, Film & Entertainment thus providing ethnic culture
- c) Building Construction
- d) Financial Services
- e) Aviation
- f) Health, Biotechnology and Wellbeing
- g) Information and Communication Technology
- h) Mining

He also briefed the participants about the services and support extended by Australian Trade Office to Indian firms providing with potential business opportunities and also connect with right people at the right time.

During the interactive session, Mr. K R Girish requested Mr. Aminur Rahman to consider involving BCIC in its proposed activities for Tier 2 Cities programme and also assured that the Chamber will take high level business mission to Australia sometime next year.

Mr. Shekar Viswanathan, Vice President, BCIC thanked Mr. Rahman for his exceptional presentation and also thanked the participants for their meaningful interaction and proposed a hearty Vote of Thanks.